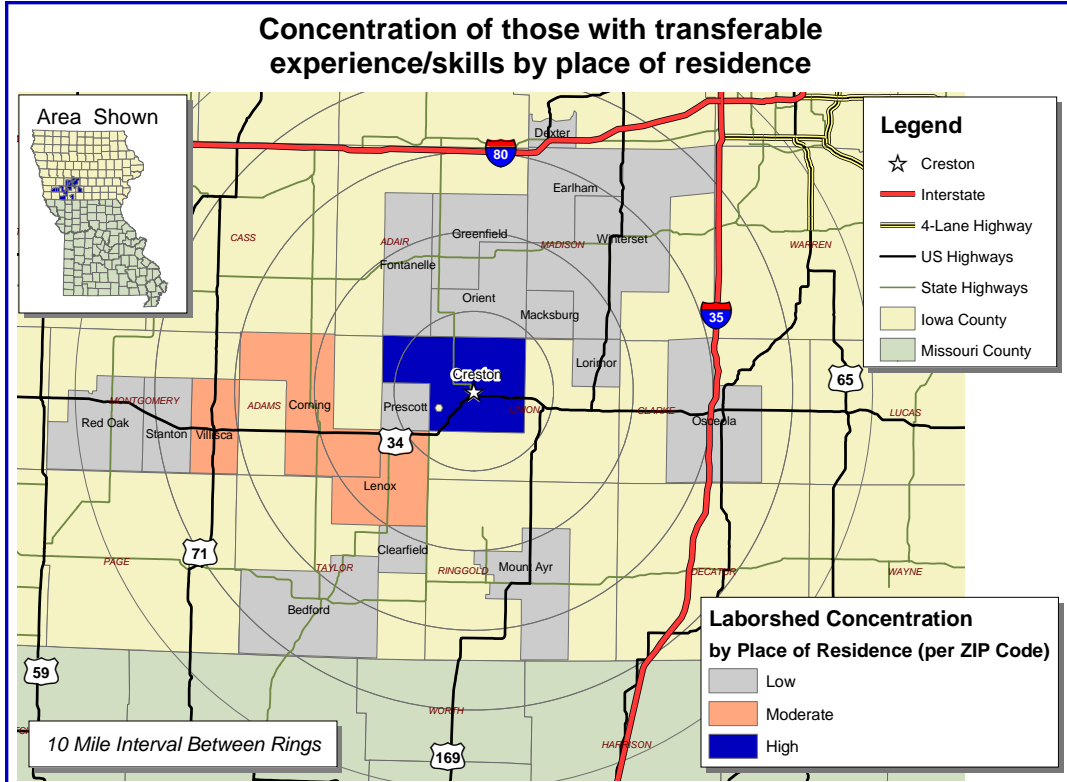


# Labor Characteristics

## Warehouse & Distribution

### Union County, Iowa



### Potential Available Labor Per Occupational Category:

#### Business Operations:

- Managers - 251
- Purchasing Agents - 84
- Salespeople - 330
- Sales Representatives - 79
- Bookkeeping & Accounting Clerks - 497
- Customer Service Representatives - 585
- Production Clerks - 83
- Shipping & Receiving Clerks - 93
- Stock Clerks & Order Fillers - 81

#### Production:

- Supervisors - 418
- Maintenance & Repair Workers - 247
- Assemblers & Fabricators - 663
- Production Workers - 223

#### Material Movers:

- Supervisors - 164
- Heavy Truck Drivers - 409
- Forklift Operators - 174
- Laborers, Material Movers, & Stock Handlers - 80
- Packers & Packagers - 169

**An estimated total of 4,630 people in the Laborshed area**

Workers who have transferable experience/skills in the Laborshed area are currently commuting an average of 12 miles one way for work. Those who are willing to change/accept employment are willing to commute an average of 17 miles one way for the right employment opportunity.

#### Employment Status:

##### 75.0% Employed

- 26.2% of the employed are willing to change employment

##### 8.9% Unemployed

##### 3.6% Homemakers, Not Employed

##### 12.5% Retired

#### Education Levels:

- 53.6% Education beyond high school
- 3.6% Trade certified
- 25.0% Associate degree
- 3.6% Undergraduate degree
- 3.6% Postgraduate degree

#### Flexibility in the Workplace:

(by percent of interest)

- Cross-training - 88.0%
- Varied shifts (2nd, 3rd, & split) - 24.0%
- Job sharing - 52.0%
- Job teams - 84.0%
- Seasonal work - 56.0%
- Temporary work - 64.0%

#### Other Facts:

- 74.5% paid an hourly wage
- 85.7% are/were employed full-time
- 8.9% are/were employed part-time
- 14.3% hold two or more jobs
- Currently working an average of 41 hrs/week

#### Current Benefits:

- Health/medical insurance - 92.3%
- Pension/retirement/401K - 71.8%
- Dental coverage - 56.4%
- Paid vacation - 41.0%
- Paid holidays - 28.2%
- Vision coverage - 25.6%
- Life insurance - 15.4%
- Paid sick leave - 10.3%

#### Desired Benefits:

(by percent of interest)

- Health/medical insurance - 90.5%
- Pension/retirement/401K - 38.1%
- Dental coverage - 23.8%
- Paid vacation - 23.8%
- Vision coverage - 14.3%
- Paid holidays - 14.3%
- Paid sick leave - 4.8%
- Prescription drug coverage - 4.8%
- Paid time off - 4.8%

#### Top Advertising Media:

(for those seeking employment opportunities)

- Local/Regional Newspapers
  - Creston News Advertiser
  - The Des Moines Register
- Iowa Workforce Development Centers
- The Internet
  - [www.iowaworkforce.org](http://www.iowaworkforce.org)
- Networking through friends, family, & acquaintances
- Private Employment Services

#### Underemployment:

Total Underemployment - 3.6%

- Low hours - 0.0%
- Mismatch of skills - 3.6%
- Low income - 0.0%

IWD only counts individuals once when estimating Total Underemployment.



#### For more information on the Union County Laborshed Analysis, contact:

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Information was compiled by Iowa Workforce Development using 2009 data.

Occupation	Occupational Code	Mean Wage	Entry Wage	Experienced Wage	Median Wage
Automotive Service Technicians and Mechanics	49-3023	\$ 15.20	\$ 10.29	\$ 17.65	\$ 13.78
Bill and Account Collectors	43-3011	\$ 12.40	\$ 11.14	\$ 13.03	\$ 12.66
Bookkeeping, Accounting, and Auditing Clerks	43-3031	\$ 12.28	\$ 8.89	\$ 13.96	\$ 12.04
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	\$ 16.35	\$ 13.96	\$ 17.54	\$ 16.79
Cleaners of Vehicles and Equipment	53-7061	\$ 8.75	\$ 7.99	\$ 9.13	\$ 8.86
Customer Service Representatives	43-4051	\$ 11.33	\$ 8.73	\$ 12.62	\$ 10.51
Dispatchers, Except Police, Fire, and Ambulance	43-5032	\$ 13.61	\$ 8.42	\$ 16.21	\$ 10.02
Driver/Sales Workers	53-3031	\$ 12.46	\$ 10.70	\$ 13.34	\$ 11.30
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	\$ 19.92	\$ 13.49	\$ 23.13	\$ 19.27
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	\$ 22.94	\$ 14.96	\$ 26.93	\$ 21.57
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	53-1031	\$ 21.34	\$ 14.30	\$ 24.87	\$ 21.85
General and Operations Managers	11-1021	\$ 32.82	\$ 17.67	\$ 40.38	\$ 30.33
Helpers--Production Workers	51-9198	\$ 12.54	\$ 7.88	\$ 14.86	\$ 12.44
Industrial Truck and Tractor Operators	53-7051	\$ 12.66	\$ 10.93	\$ 13.53	\$ 12.72
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	\$ 12.53	\$ 9.28	\$ 14.15	\$ 11.39
Office Clerks, General	43-9061	\$ 10.37	\$ 6.94	\$ 12.09	\$ 10.59
Packers and Packagers, Hand	53-7064	\$ 7.16	\$ 6.23	\$ 7.61	\$ 6.69
Production Workers, All Other	51-9199	\$ 12.07	\$ 7.20	\$ 14.51	\$ 12.74
Production, Planning, and Expediting Clerks	43-5061	\$ 15.61	\$ 10.53	\$ 18.15	\$ 14.09
Sales Representatives, Services, All Other	41-3099	\$ 18.55	\$ 14.79	\$ 20.43	\$ 18.61
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	\$ 22.26	\$ 11.48	\$ 27.66	\$ 21.16
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	\$ 30.61	\$ 18.73	\$ 36.55	\$ 26.11
Shipping, Receiving, and Traffic Clerks	43-5071	\$ 10.82	\$ 7.65	\$ 12.40	\$ 10.93
Stock Clerks and Order Fillers	43-5081	\$ 8.59	\$ 6.37	\$ 9.69	\$ 8.00
Team Assemblers	51-2092	\$ 11.51	\$ 8.65	\$ 12.94	\$ 10.88
Truck Drivers, Heavy and Tractor-Trailer	53-3032	\$ 19.90	\$ 12.04	\$ 23.83	\$ 20.59
Truck Drivers, Light or Delivery Services	53-3033	\$ 14.30	\$ 8.51	\$ 17.19	\$ 9.69

This Iowa Wage Survey for the Iowa Workforce Development (IWD) Region 14 service area was produced by the Labor Force & Occupational Analysis to provide communities local information on wages by occupation. This publication was developed specifically for the IWD Region 14 service area. The source of the wage and employment data is the 2007 Iowa Wage Survey. Additional data from the Iowa Wage Survey for individual counties, Iowa Workforce Development regions, and by industry statewide are available on the Iowa Workforce Development web site located at [www.iowaworkforce.org](http://www.iowaworkforce.org).