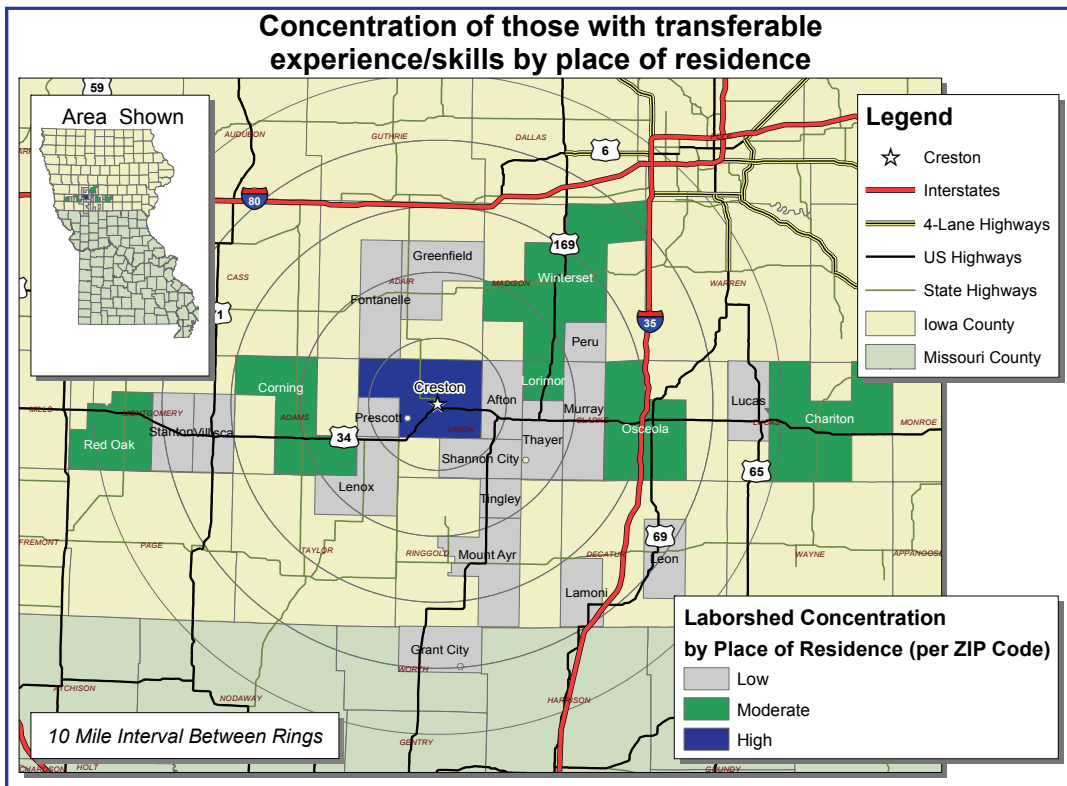


Labor Characteristics IT & Telecommunications Union County, Iowa Laborshed



Estimated Potential Available Labor Per Occupational Category:

Business Operations:

- Managers - 266
- Supervisors - 975
- Accountants & Auditors - 443
- Business Operations Specialists - 175
- Clerks - 1,241
- Credit Analysts - 91
- Financial Analysts - 95
- Human Resources Specialists - 177
- Logisticians - 90
- Management Analysts - 88
- Office & Administrative Support Workers - 350
- Purchasing Agents - 89
- Secretaries - 1,419
- Tax Preparers - 83

Computer:

- Computer Operators - 92
- Computer Specialists - 178
- Computer Software Engineers - 86
- Network & Computer Systems Administrators - 96

Sales:

- Supervisors - 180
- Insurance Sales Agents - 86
- Retail Salespersons - 260
- Sales & Related Workers, All Other - 798

**An estimated total of 7,358 people
in the Laborshed area**



Workers who have transferable experience/skills in the Laborshed area are currently commuting an average of 11 miles one way for work. Those who are willing to change/accept employment are willing to commute an average of 15 miles one way for the right employment opportunity.

Employment Status:

83.1% Employed

- 34.8% of the employed are willing to change employment

9.7% Unemployed

- 100% of the unemployed are willing to accept employment

3.6% Homemakers, Not Employed

3.6% Retired

Education Levels:

- 63.9% Education beyond high school
- 4.8% Trade certified
- 16.9% Associate degree
- 15.7% Undergraduate degree
- 8.4% Postgraduate degree

Flexibility in the Workplace:

(by percent of interest)

- Cross-training - 81.3%
- Job teams - 68.8%
- Job sharing - 43.8%
- Varied shifts (2nd, 3rd, & split) - 21.9%
- Seasonal work - 43.8%
- Temporary work - 40.6%

Other Facts:

- 54.2% paid an hourly wage
- 81.9% are/were employed full-time
- 14.5% are/were employed part-time
- 2.4% are/were self-employed
- 14.5% hold two or more jobs
- Currently working an average of 41 hrs/week

Current Benefits:

- Health/medical insurance - 85.0%
- Pension/retirement/401K - 58.3%
- Paid vacation - 43.3%
- Dental coverage - 40.0%
- Life insurance - 23.3%
- Paid sick leave - 23.3%
- Vision coverage - 23.3%
- Paid holidays - 21.7%
- Disability insurance - 15.0%

Desired Benefits:

(by percent of interest)

- Health/medical insurance - 83.9%
- Pension/retirement/401K - 45.2%
- Dental coverage - 38.7%
- Paid vacation - 32.3%
- Vision coverage - 29.0%
- Life insurance - 19.4%
- Disability insurance - 12.9%
- Paid holidays - 9.7%
- Paid sick leave - 9.7%
- Prescription drug coverage - 9.7%

Top Advertising Media:

(for those seeking employment opportunities)

- Local/Regional Newspapers
 - Creston News Advertiser
 - The Des Moines Register
- The Internet
 - www.iowaworkforce.org
 - www.monster.com
 - www.careerbuilder.com
- Iowa Workforce Development Centers
- Networking through friends, family, & acquaintances

Underemployment:

Total Underemployment - 10.8%

- Low hours - 1.2%
- Mismatch of skills - 8.4%
- Low income - 1.2%

IWD only counts individuals once when estimating Total Underemployment.

Iowa Workforce Development Region 14 aggregated wage data was also extracted from the Iowa Wage Survey and is provided in the table on page 2 which reflects mean, entry, experienced, and median wages.

Occupation	Occupational Code	Mean Wage	Entry Wage	Experienced Wage	Median Wage
Accountants and Auditors	13-2011	\$ 25.48	\$ 16.78	\$ 29.83	\$ 21.27
Advertising Sales Agents	41-3011	\$ 12.58	\$ 8.39	\$ 14.69	\$ 12.76
Bookkeeping, Accounting, and Auditing Clerks	43-3031	\$ 13.34	\$ 9.37	\$ 15.31	\$ 12.81
Business Operations Specialists, All Other	13-1199	\$ 20.59	\$ 11.52	\$ 25.13	\$ 23.44
Computer Programmers	15-1021	\$ 31.34	\$ 22.19	\$ 35.91	\$ 26.03
Computer Support Specialists	15-1041	\$ 21.54	\$ 15.83	\$ 24.38	\$ 20.10
Data Entry Keyers	43-9021	\$ 11.66	\$ 9.28	\$ 12.84	\$ 12.04
Executive Secretaries and Administrative Assistants	43-6011	\$ 17.05	\$ 12.67	\$ 19.25	\$ 15.81
Financial Managers	11-3031	\$ 38.63	\$ 23.20	\$ 46.35	\$ 33.11
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	\$ 26.36	\$ 23.35	\$ 27.85	\$ 26.07
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	\$ 18.67	\$ 12.57	\$ 21.72	\$ 17.60
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	\$ 13.85	\$ 10.59	\$ 15.48	\$ 13.66
Human Resources, Training, and Labor Relations Specialists, All Other	13-1079	\$ 23.05	\$ 16.99	\$ 26.09	\$ 19.00
Insurance Sales Agents	41-3021	\$ 12.47	\$ 10.14	\$ 13.65	\$ 12.81
Legal Secretaries	43-6012	\$ 15.02	\$ 13.76	\$ 15.65	\$ 15.10
Loan Interviewers and Clerks	43-4131	\$ 13.37	\$ 11.85	\$ 14.13	\$ 13.57
Medical Secretaries	43-6013	\$ 11.74	\$ 10.44	\$ 12.38	\$ 11.58
Network and Computer Systems Administrators	15-1071	\$ 25.53	\$ 19.80	\$ 28.39	\$ 23.76
Office Clerks, General	43-9061	\$ 11.55	\$ 8.68	\$ 12.98	\$ 11.25
Parts Salespersons	41-2022	\$ 11.24	\$ 8.17	\$ 12.77	\$ 9.25
Purchasing Agents and Buyers, Farm Products	13-1021	\$ 22.26	\$ 17.33	\$ 24.73	\$ 21.62
Receptionists and Information Clerks	43-4171	\$ 10.78	\$ 8.45	\$ 11.95	\$ 10.75
Retail Salespersons	41-2031	\$ 10.70	\$ 8.07	\$ 12.01	\$ 8.96
Sales and Related Workers, All Other	41-9099	\$ 17.39	\$ 11.23	\$ 20.47	\$ 14.19
Sales Managers	11-2022	\$ 32.74	\$ 23.40	\$ 37.41	\$ 30.97
Sales Representatives, Services, All Other	41-3099	\$ 15.90	\$ 12.55	\$ 17.57	\$ 14.57
Secretaries, Except Legal, Medical, and Executive	43-6014	\$ 11.93	\$ 9.02	\$ 13.39	\$ 11.70
Word Processors and Typists	43-9022	\$ 13.24	\$ 10.94	\$ 14.39	\$ 13.02

This Iowa Wage Survey for the Iowa Workforce Development (IWD) Region 14 service area was produced by the Labor Force & Occupational Analysis Bureau to provide communities local information on wages by occupation. This publication was developed specifically for the IWD Region 14 service area. The source of the wage and employment data is the 2010 Iowa Wage Survey. Additional data from the Iowa Wage Survey for individual counties, Iowa Workforce Development regions, and by industry statewide are available on the Iowa Workforce Development web site located at www.iowaworkforce.org.

Union County Development Association
208 W. Taylor, P.O. Box 471
Creston, Iowa 50801-0471
Phone: (641) 782-2003
Fax: (641) 782-9927
E-mail: director@ucda.us
www.ucda.us

